Dirigo Health Agency

Income Statement*

for

June, 2008

| | June, 2008 | | | | | | | |
|---|------------|---------------|--------|---------------|--------------------------------------|-------------|--------|---------------|
| | Period | | | | State Fiscal Year 2008 | | | |
| - | | Maine Quality | | Dirigo Health | Year to Date Maine Quality Dirigo | | | Dirigo Health |
| | Program | Forum | Grants | Agency | Program | Forum | Grants | Agency |
| evenue: | | | | | | | | |
| Employer & Individual's Contributions | 2,734,473 | - | - | 2,734,473 | 34,834,520 | - | - | 34,834,520 |
| Membership Fees | 84,175 | - | - | 84,175 | 1,111,063 | - | - | 1,111,06 |
| Less: Subsidy Discounts | (218,208) | - | - | (218,208) | (2,983,151) | - | - | (2,983,15 |
| Grants | - | - | - | | (8,970) | 91,731 | - | 82,76 |
| ** Savings Offset Payment | 1,979,921 | - | - | 1,979,921 | 21,366,193 | - | - | 21,366,19 |
| Performance Quality Incentive Payments | - | - | - | | 696,119 | - | - | 696,11 |
| Reversal of Prior Year entry - Posted in Error | - | - | - | | (48,743) | - | - | (48,74 |
| Adj of All Other Balance Fwd | 39,878 | - | - | 39,878 | 39,878 | - | - | 39,8 |
| Late Fees | - | - | - | | 43,297 | - | - | 43,29 |
| NSF Fees | (60) | | - | (60) | (1,500) | <u> </u> | - | (1,50 |
| Total Revenue: | 4,620,180 | | - | 4,620,180 | 55,048,705 | 91,731 | - | 55,140,43 |
| ost of Services | | | | | | | | |
| Employer/Individual Cost of Coverage | 2,621,968 | - | - | 2,621,968 | 36,777,738 | - | - | 36,777,73 |
| Agency Cost of Coverage | 2,167,293 | - | - | 2,167,293 | 38,507,630 | - | - | 38,507,6 |
| Experience Modification Program (EMP) | _,, | | - | _,, | | - | - | |
| Parent Expansion program | 181.680 | - | - | 181.680 | 4,128,205 | | - | 4,128,20 |
| Medicaid (expansion) | - | - | - | - | -, 120,200 | - | - | 4,120,2 |
| HealthyME Incentives | - | | - | i | 12,425 | | - | 12,42 |
| Total Cost of Services: | 4,970,942 | - | - | - 4,970,942 | - 79,425,997 | - | - | 79,425,99 |
| Gross Profit (Loss): | (350,761) | | - | (350,761) | - (24,377,292) | - 91,731 | - | (24,285,56 |
| | (330,701) | | | (350,701) | (24,377,292) | 51,751 | | (24,205,50 |
| perating Expenses: | | | | | | | | |
| Salary & Wages (includes PerDiem): | 72,930 | 25,025 | - | 97,955 | 727,470 | 292,389 | - | 1,019,85 |
| Professional Services (Not by State Agencies) | 471,871 | 41,021 | - | 512,893 | 1,714,047 | 208,450 | - | 1,922,4 |
| Professional Services (By State Agencies) | - | - | - | | 73,039 | 14,336 | - | 87,3 |
| Travel (In State) | 50 | 395 | - | 445 | 5,532 | 2,553 | - | 8,0 |
| Travel (Out of State) | - | - | - | | - | 1,376 | - | 1,3 |
| Utilities | - | - | - | | 3,783 | 1,621 | - | 5,4 |
| Rentals (Building & Other Misc Items) | - | - | - | | 79,089 | 33,819 | - | 112,9 |
| Repairs and Maintenance | 469 | - | - | 469 | 581 | 48 | - | 6 |
| Insurance (Building, General Liability, etc.) | - | - | - | | 20 | 124 | - | 1 |
| General Operations (Postage, Printing, Advertising, etc.) | 1,050 | 1,196 | - | 2,246 | 35,407 | 118,970 | - | 154,3 |
| Employee Training | - | - | - | · · · · | 235 | 50 | - | 2 |
| Food | - | | - | | · · | - | - | |
| Technology (Phone, PC, Software, etc.) | 25,036 | 4,420 | - | 29,455 | 83,055 | 29,658 | - | 112,7 |
| Minor Equipment | - | - | - | · · · | · - | - | - | |
| Office Supplies | 858 | 137 | - | 995 | 5,305 | 1,384 | - | 6,6 |
| Depreciation | - | - | - | | - | - | - | ., |
| Accrued Expenses | - | - | - | | | - | - | |
| State Assessment (Stacap) | 5,580 | 704 | - | 6,283 | 26,594 | 6,871 | - | 33,4 |
| | | | | | | | | |
| Total Operating Expenses: | 577,844 | 72,898 | - | 650,742 | 2,754,158 | 711,648 | - | 3,465,80 |

Notes:

*Unaudited Statement - Without accompanying discussion this document is incomplete ** Savings Offset Payment reported for the State Fiscal Year 2008 does not reflect the Full Year 2 Savings Offset Payments. It is projected that there is an additional \$18,720,650 of SOP Year 2 Revenue that will be collected over the first three quarters of State Fiscal Year 2009.